

LUMINE

Communications & Media Software Group

September 2023



Forward Looking Statements

- Certain comments in this deck may be “forward-looking” statements that involve known and unknown risks, uncertainties, and other factors that may cause actual events to be materially different from any future events expressed or implied by such forward-looking statements. Words such as “may”, “will”, “expect”, “believe”, “plan”, “intend”, “should”, “anticipate” and other similar terminology are intended to identify forward-looking statements. Forward-looking statements should not be read as guarantees of future results and will not necessarily be accurate indications of whether or when such results will be achieved. Several factors could cause actual results to vary significantly from the results discussed in such forward-looking statements.
- Forward-looking statements contained in this deck are made as of the date of this deck and reflect our current assumptions and expectations regarding future events. Lumine Group assumes no obligation, except as required by law, to update any forward-looking statements to reflect new events or circumstances. Lumine Group makes no express or implied representation or warranty as to the future revenue, profitability, or success of Lumine Group. You are strongly encouraged to conduct your own diligence and analysis with respect to any forward-looking statement contained in this presentation deck.

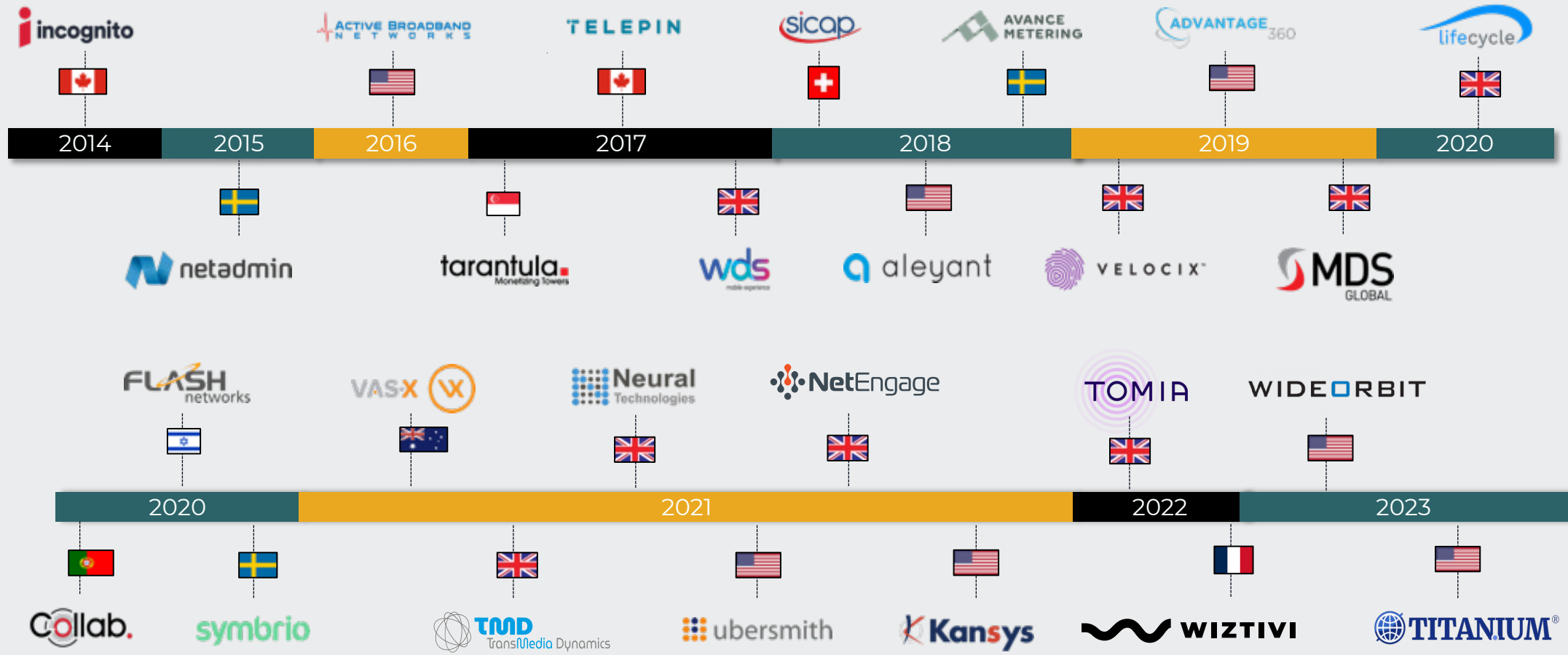
Lumine takes root from the word *illuminate*, demonstrating our mission to illuminate the potential of software businesses in the communications and media vertical market.

In doing this, we will create jobs globally and provide accelerated career opportunities for our best and brightest talent!

Portfolio History

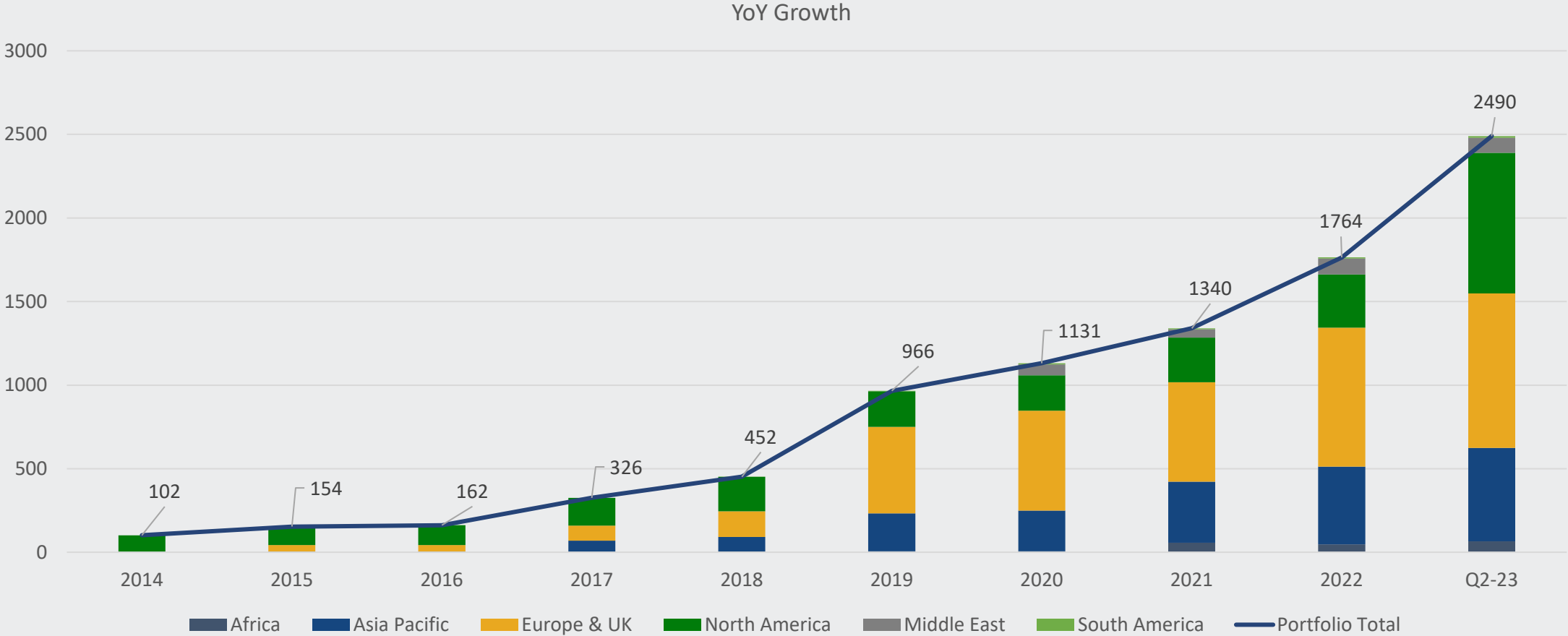
Combination of “owner operator”, “PE/VC backed” and “corporate carve-outs”. Closed transactions to date represent 48% owner operator, 20% PE/VC owned, and 32% corporate carve-outs

26 acquisitions resulting in 25 distinct “self-sufficient” business units



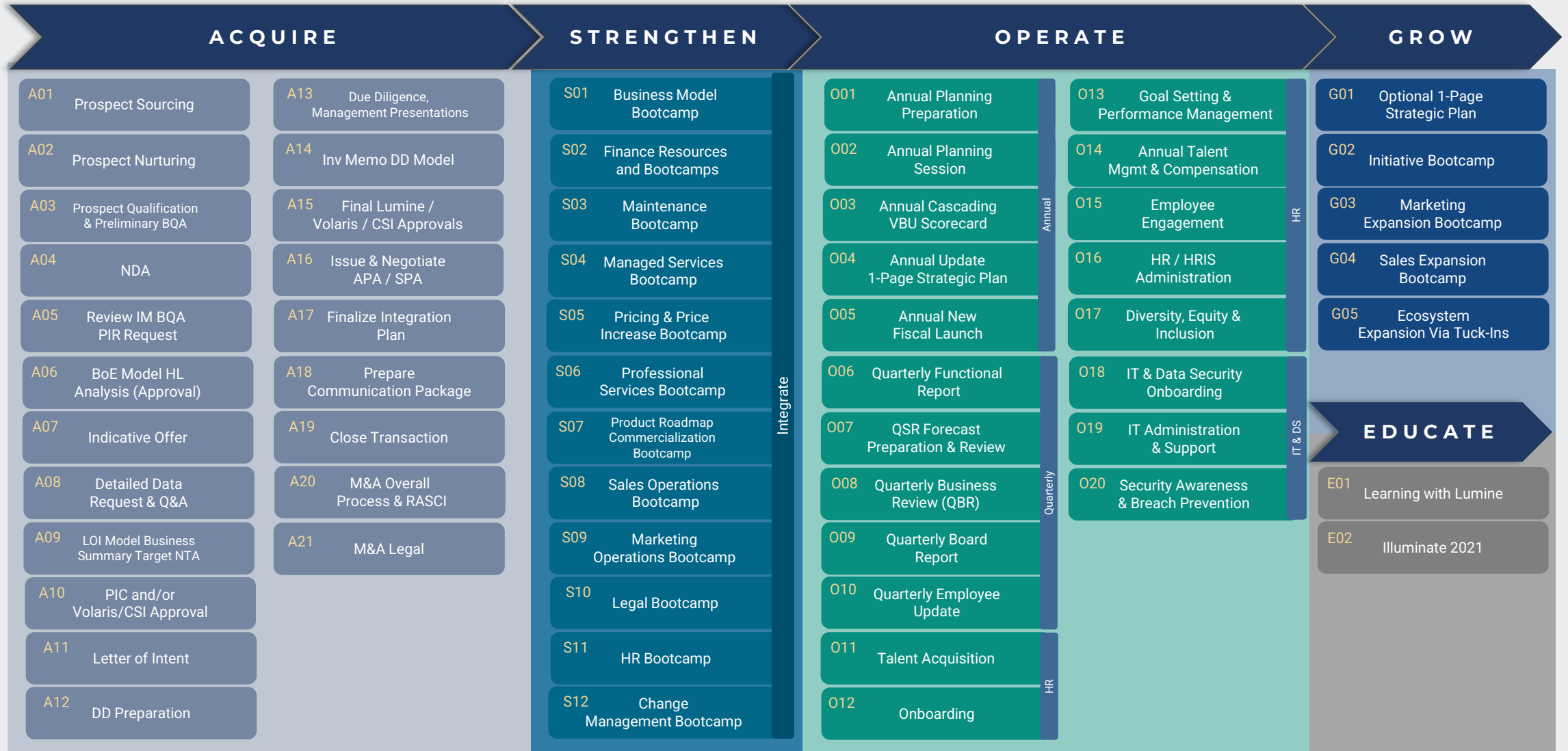
Resulting in High Employee Growth

Primarily as a result of ongoing M&A



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Lumine Playbook



Stock Performance



Revenues

- 2023 Q2: \$129M (+112%)

Operating Income

- 2023 Q2: \$36.4M (+100%)

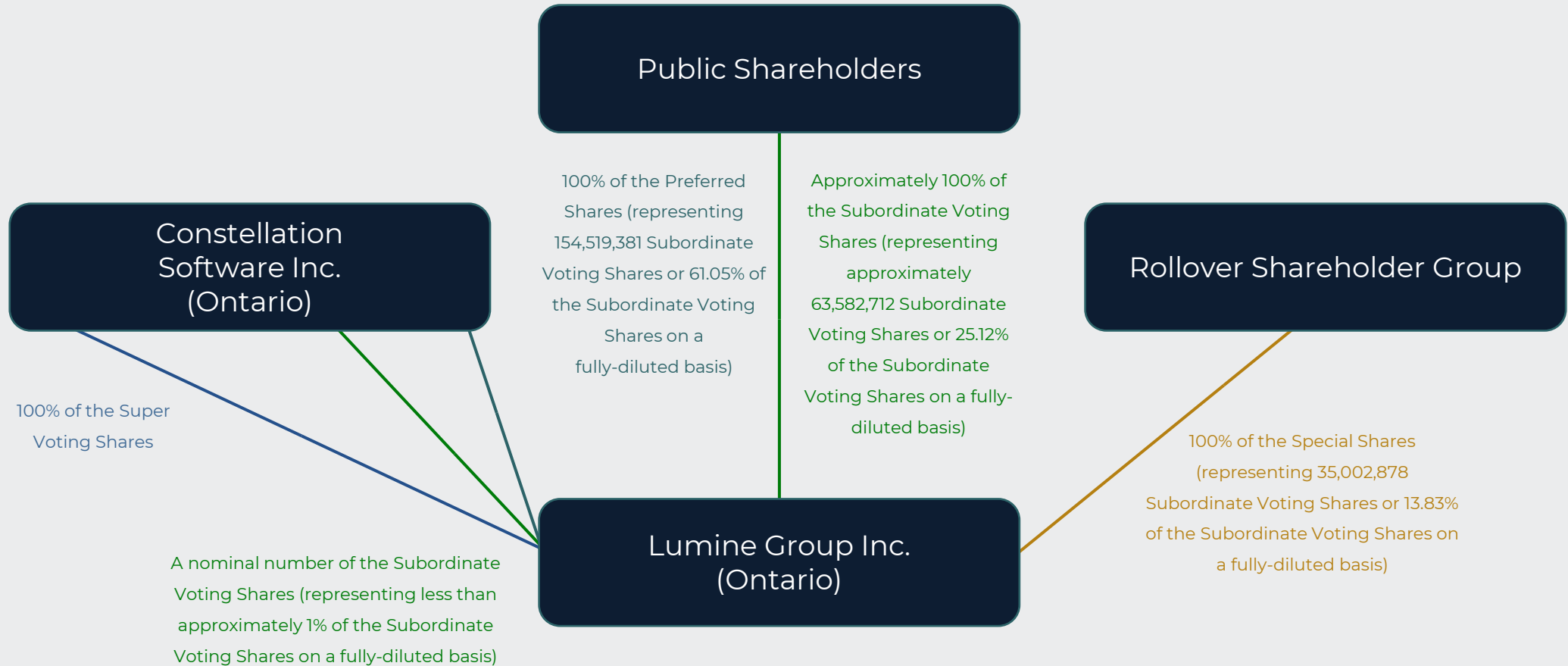
Q2 Cash

- \$156M

Market Capitalization

- Circa \$5.5B+

Share Structure



*For full details, refer to page 13 of the Prospectus

Senior Leadership Team

STRATEGY & OVERSIGHT



David Nyland

CEO
(Toronto)

COMMUNICATIONS PORTFOLIOS



David Sharpley

Lumine Group
President
(Ottawa)



Tony Garcia

Lumine Group
President
(UK)

WIDEORBIT



Eric Mathewson

Founder & CEO
WideOrbit
(San Francisco)

2013+ Lumine Group

2006-2013 CEO Blueprint

2003-2006 CEO NBS (TSX)

1995-2003 2x Telecom Software

1990-1995 Accenture

2017+ Lumine

2011-2017 VO/GM Amdocs

2008-2011 SVP Bridgewater Systems

2002-2008 Oracle (Metasolv)

2000-2002 Nortel Networks

2017+ Lumine

2016-2017 CEO Europe NES

2010-2016 VP Synchronoss (Clarity)

2007-2010 Partner HP Consulting

2004-2007 Director Sky UK

2000-2007 VP Subex & Consulting

1987-1996 British Army

1999+ WideOrbit

1995-1999 VP
Montgomery
Securities

1992-1995 VP Kidder
Peabody

Board of Directors & Observers

INSIDERS



Mark Miller

Chairman, CEO Volaris,
COO CSI (Toronto)



David Nyland

CEO (Toronto)



Brian Beattie

CFO Lumine,
CFO Volaris (Toronto)



Robin van Poelje

Chairman & CEO
Topicus.com
(Netherlands)



Eric Mathewson

Founder & CEO
WideOrbit (San Francisco)

INDEPENDENTS



Chair Audit

Lucie Laplante

CFO Beanfield (Toronto)



Paul Cowling

Experienced Legal
Professional (Toronto)



Observer

Ros Singleton

CEO Spring Fibre
Chair UK5G Advisory
Board (UK)



Observer

**Antonietta
Mastroianni** Chief Digital
& IT Officer at Proximus
(Belgium)

LUMINE

Learn more about Lumine at
www.luminegroup.com

Thank you!

